

Manufacturers' Suggested Retail Pricing for Harley-Davidson 2019 Models

SOFTAIL

FXDR 114 (FXDRS)



Vivid Black	\$21,349
Color Option	\$21,749
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$369

SOLID: Vivid Black • Black Denim • Industrial Gray Denim • Wicked Red Denim • Bonneville Salt Denim • Rawhide Denim

Sport Glide (FLSB)



Vivid Black	\$18,649
Color Option	\$19,049
Two-Tone Option	N/A
Custom Option	\$19,599
Custom Two-Tone Option	\$19,799
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Wicked Red • Twisted Cherry • Midnight Blue • Barracuda Silver
CUSTOM: Kinetic Green • Scorched Orange/Black Denim

Heritage Classic (FLHC 107 | FLHCS 114)



Vivid Black	107 - \$19,049 114 - \$20,449
Color Option	107 - \$19,449 114 - \$20,849
Two-Tone Option	107 - \$19,799 114 - \$21,199
Custom Option	107 - N/A 114 - \$21,399
Custom Two-Tone Option	107 - N/A 114 - \$21,599
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Rawhide
TWO-TONE: Wicked Red/Twisted Cherry • Billiard Blue/Billiard White • Rawhide/Vivid Black (114 only)
CUSTOM: Kinetic Green (114 only) • Silver Flux/Black Fuse (114 only)

Breakout (FXBR 107 | FXBRS 114)



Vivid Black	107 - \$19,049 114 - \$20,449
Color Option	107 - \$19,449 114 - \$20,849
Two-Tone Option	N/A
Custom Option	107 - N/A 114 - \$21,399
Custom Two-Tone Option	107 - N/A 114 - \$21,599
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Industrial Gray • Wicked Red • Bonneville Salt Pearl • Rawhide Denim
CUSTOM: Blue Max (114 only) • Scorched Orange/Black Denim (114 only)

Low Rider (FLXR)



Vivid Black	\$15,049
Color Option	\$15,449
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Twisted Cherry • Midnight Blue • Barracuda Silver

Deluxe (FLDE)



Vivid Black	\$18,049
Color Option	\$18,449
Two-Tone Option	\$18,799
Custom Option	N/A
Custom Two-Tone Option	\$19,199
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Rawhide
TWO-TONE: Wicked Red/Twisted Cherry • Midnight Blue/Barracuda Silver
CUSTOM: Scorched Orange/Black Denim

Softail Slim (FLSL)



Vivid Black	\$15,949
Color Option	\$16,349
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Black Denim • Industrial Gray • Wicked Red Denim • Bonneville Salt Denim
Billiard Blue • Rugged Gold Denim

Fat Boy (FLFB 107 | FLFBS 114)



Vivid Black	107 - \$19,049 114 - \$20,449
Color Option	107 - \$19,449 114 - \$20,849
Two-Tone Option	107 - \$19,799 114 - \$21,199
Custom Option	107 - N/A 114 - \$21,399
Custom Two-Tone Option	107 - N/A 114 - \$21,599
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Industrial Gray Denim • Wicked Red • Midnight Blue (114 only) • Rawhide (114 only)
TWO-TONE: Industrial Gray Denim/Black Denim
CUSTOM: Blue Max (114 only) • Scorched Orange/Black Denim (114 only)

Fat Bob (FXFB 107 | FXFBS 114)



Vivid Black	107 - \$17,049 114 - \$18,849
Color Option	107 - \$17,449 114 - \$19,249
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	107 - N/A 114 - \$19,999
ABS Option	107 - \$795 114 - Standard
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Black Denim • Bonneville Salt Denim • Wicked Red Denim (107 only)
Wicked Red (114 only) • Rawhide Denim (114 only)
CUSTOM: Scorched Orange/Black Denim (114 only)

Street Bob (FXBB)



Vivid Black	\$14,549
Color Option	\$14,949
Two-Tone Option	\$15,299
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	Standard
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$390

SOLID: Vivid Black • Industrial Gray Denim • Wicked Red Denim • Billiard Blue • Rugged Gold Denim
TWO-TONE: Wicked Red/Twisted Cherry

STREET

Street 500 (XG500)



Vivid Black	\$6,899
Color Option	\$7,194
Two-Tone Option	\$7,349
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$750
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$50
Freight	\$330

SOLID: Vivid Black • Twisted Cherry • Bonneville Salt Pearl

DELUXE: Vivid Black Deluxe • Wicked Red Deluxe • Bonneville Salt Pearl Deluxe

Street 750 (XG750)



Vivid Black	\$7,599
Color Option	\$7,894
Two-Tone Option	\$8,049
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$750
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$50
Freight	\$330

SOLID: Vivid Black • Black Denim • Wicked Red Denim • Bonneville Salt Pearl • Rawhide

DELUXE: Vivid Black Deluxe • Wicked Red Deluxe • Bonneville Salt Pearl Deluxe

Street Rod (XG750A)



Vivid Black	\$8,699
Color Option	\$8,994
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$750
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$50
Freight	\$330

SOLID: Vivid Black • Industrial Gray Denim • Twisted Cherry • Bonneville Salt Denim • Rugged Gold Denim

SPORTSTER

Iron 883 (XL883N)



Vivid Black	N/A
Color Option	\$8,999
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	\$9,899
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Black Denim • Industrial Gray • Wicked Red • Rugged Gold Denim • Rawhide Denim

CUSTOM: Silver Flux/Black Fuse

Iron 1200 (XL1200NS)



Vivid Black	\$9,999
Color Option	\$10,349
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Vivid Black • Twisted Cherry • Billiard White

Forty-Eight (XL1200X)



Vivid Black	\$11,299
Color Option	\$11,649
Two-Tone Option	N/A
Custom Option	\$11,999
Custom Two-Tone Option	\$12,199
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Vivid Black • Industrial Gray • Wicked Red Denim • Rugged Gold Denim

CUSTOM: Blue Max • Scorched Orange/Black Denim

Forty-Eight Special (XL1200XS)



Vivid Black	\$11,299
Color Option	\$11,649
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Vivid Black • Wicked Red • Billiard White

Roadster (XL1200CX)



Vivid Black	\$11,299
Color Option	\$11,649
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Vivid Black • Wicked Red • Billiard White

1200 Custom (XL1200C)



Vivid Black	N/A
Color Option	\$10,999
Two-Tone Option	\$11,549
Custom Option	N/A
Custom Two-Tone Option	\$11,899
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Midnight Blue • Rawhide

TWO-TONE: Wicked Red/Twisted Cherry • Industrial Gray Denim/Black Denim

CUSTOM: Silver Flux/Black Fuse

Superlow (XL883L)



Vivid Black	\$8,699
Color Option	\$9,049
Two-Tone Option	\$9,249
Custom Option	N/A
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	\$395
Cruise Control	N/A
Premium Radio Option	N/A
California Emissions	\$100
Freight	\$360

SOLID: Vivid Black • Twisted Cherry • Bonneville Salt Denim

TWO-TONE: Wicked Red/Barracuda Silver

TOURING

Street Glide Special (FLHXS)



SOLID: Vivid Black • Industrial Gray Denim
Wicked Red Denim • Barracuda Silver
Billiard Blue
CUSTOM: Scorched Orange/Black Denim
Silver Flux/Black Fuse

Vivid Black	\$27,089
Color Option	\$27,589
Two-Tone Option	N/A
Custom Option N/A	N/A
Custom Two-Tone Option	\$29,189
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

Street Glide (FLHX)



SOLID: Vivid Black • Wicked Red • Midnight Blue
CUSTOM: Kinetic Green • Blue Max

Vivid Black	\$21,289
Color Option	\$21,789
Two-Tone Option	N/A
Custom Option	\$22,489
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	\$895
California Emissions	\$200
Freight	\$435

Road Glide Special (FLTRXS)



SOLID: Vivid Black • Industrial Gray Denim
Wicked Red Denim • Billiard Blue
CUSTOM: Scorched Orange/Black Denim
Silver Flux/Black Fuse

Vivid Black	\$27,489
Color Option	\$27,989
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	\$29,589
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

Road Glide (FLTRX)



SOLID: Vivid Black • Industrial Gray
Wicked Red • Twisted Cherry
CUSTOM: Kinetic Green • Blue Max

Vivid Black	\$21,589
Color Option	\$22,089
Two-Tone Option	N/A
Custom Option	\$22,789
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	\$895
California Emissions	\$200
Freight	\$435

Road King Special (FLHRXS)



SOLID: Vivid Black • Twisted Cherry • Bonneville Salt Denim • Midnight Blue
CUSTOM: Scorched Orange/Black Denim

Vivid Black	\$23,089
Color Option	\$23,539
Two-Tone Option	N/A
Custom Option	N/A
Custom Two-Tone Option	\$25,089
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$435

Road King (FLHR)



SOLID: Vivid Black • Barracuda Silver
TWO-TONE: Wicked Red/Twisted Cherry
CUSTOM: Kinetic Green

Vivid Black	\$19,289
Color Option	\$19,739
Two-Tone Option	\$20,089
Custom Option	\$20,289
Custom Two-Tone Option	N/A
ABS Option	\$795
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$435

Ultra Limited (FLHTK)



SOLID: Vivid Black
TWO-TONE: Wicked Red/Twisted Cherry
Industrial Gray Denim/Black Denim
Midnight Blue/Barracuda Silver
CUSTOM: Scorched Orange/Black Denim
Silver Flux/Black Fuse

Vivid Black	\$28,089
Color Option	\$28,689
Two-Tone Option	\$29,139
Custom Option	N/A
Custom Two-Tone Option	\$30,289
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

Ultra Limited Low (FLHTKL)



SOLID: Vivid Black
TWO-TONE: Wicked Red/Twisted Cherry
Industrial Gray Denim/Black Denim
Midnight Blue/Barracuda Silver
CUSTOM: Scorched Orange/Black Denim
Silver Flux/Black Fuse

Vivid Black	\$28,089
Color Option	\$28,689
Two-Tone Option	\$29,139
Custom Option	N/A
Custom Two-Tone Option	\$30,289
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

Road Glide Ultra (FLTRU)



SOLID: Vivid Black • Twisted Cherry
TWO-TONE: Midnight Blue/Barracuda Silver
Wicked Red/Barracuda Silver
CUSTOM: Scorched Orange/Black Denim
Silver Flux/Black Fuse

Vivid Black	\$27,689
Color Option	\$28,289
Two-Tone Option	\$28,789
Custom Option	N/A
Custom Two-Tone Option	\$29,889
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

Electra Glide Ultra Classic (FLHTCU)



SOLID: Vivid Black • Twisted Cherry
TWO-TONE: Midnight Blue/Barracuda Silver
Wicked Red/Barracuda Silver
CUSTOM: Kinetic Green

Vivid Black	\$24,589
Color Option	\$25,189
Two-Tone Option	\$25,639
Custom Option	\$25,889
Custom Two-Tone Option	N/A
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	\$895
California Emissions	\$200
Freight	\$435

CVO

CVO Limited (FLHTKSE)



CUSTOM: Auburn Sunglo/Black Hole with Rich Bourbon
Magnetic Gray/Wineberry with Red Pepper
Magnetic Gray Fade

Vivid Black	N/A
Color Option	N/A
Two-Tone Option	N/A
Custom Option	\$43,889
Custom Two-Tone Option	N/A
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

CVO Street Glide (FLHXSE)



CUSTOM: Charred Steel/Lightning Silver
Black Forest/Wineberry
Black Forest

Vivid Black	N/A
Color Option	N/A
Two-Tone Option	N/A
Custom Option	\$40,889
Custom Two-Tone Option	N/A
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

CVO Road Glide (FLTRXSE)



CUSTOM: Lightning Silver/Charred Steel with Black Hole
Red Pepper/Magnetic Gray with Black Hole
Mako Shark Fade

Vivid Black	N/A
Color Option	N/A
Two-Tone Option	N/A
Custom Option	\$42,339
Custom Two-Tone Option	N/A
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$435

TRIKE

Freewheeler (FLRT)



SOLID: Vivid Black • Wicked Red Denim • Bonneville Salt Pearl
CUSTOM: Blue Max • Scorched Orange/Black Denim

Vivid Black	\$28,099
Color Option	\$28,599
Two-Tone Option	N/A
Custom Option	\$29,699
Custom Two-Tone Option	\$30,399
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	N/A
California Emissions	\$200
Freight	\$856

Tri Glide Ultra (FLHTCUTG)



SOLID: Vivid Black • Twisted Cherry
TWO-TONE: Midnight Blue/Barracuda Silver
Wicked Red/Barracuda Silver
CUSTOM: Kinetic Green • Scorched Orange/Black Denim
Silver Flux/Black Fuse

Vivid Black	\$36,099
Color Option	\$36,949
Two-Tone Option	\$37,449
Custom Option	\$37,849
Custom Two-Tone Option	\$38,499
ABS Option	Standard
H-D Factory Security System	Standard
Cruise Control	Standard
Premium Radio Option	Standard
California Emissions	\$200
Freight	\$856